967

Advertiser Ref

CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Re	<u>vision</u>		Alt Order #	<u> </u>
	1842846	1		08847015	
Product	*				
DOUG JONES FOR SENA	T				
Contract Dates	Estimate #				
10/30/17 - 11/05/17	5069				
<u>Advertiser</u>			Orio	ginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1.	1/07/17	/ 11/07/17
	Billing Cycle	Billing	Cale	ndar	Cash/Trade
	EOM/EGC	Broado	cast		Cash
	Property	Accour	nt Ex	ecutive	Sales Office
	WSFA	Ryan E	Eddir	ns	HRP-Washingt
	Special Hand	ling			
	<u>Demographic</u>				
	Adults 35+				
	•				
	Agy Code	Adverti	ser (Code	Product 1/2

TV13041

0--4-1

Agency Ref

836

	Start/End	Spots/ ,		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
1 WSFA 11/03/17 11/03/17 WSFA 12 News at Ten - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	10-1035pm <u>Rate</u> \$550.00	1:00	N M 1	\$550.00
2 WSFA 11/03/17 11/03/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	10-11am <u>Rate</u> \$100.00	1:00	NM 1	\$100.00
3 WSFA 11/03/17 11/03/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	12-1230pm <u>Rate</u> \$200.00	1:00	NM 1	\$200.00
4 WSFA 11/03/17 11/03/17 JUDGE JUDY 2ND RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	3-330p <u>Rate</u> \$120.00	1:00	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 10/30/17-11/05/17 JUDGE JUDY 2ND RUN Credited	Start/End Time 3-330p	Weekdays Length Rate F 1:00 \$120.00	<u>Type</u> NM	
5 WSFA 11/03/17 11/03/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	330-4p <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
7 WSFA 11/03/17 11/03/17 Today in Alabama 430am Start Date	430-5a <u>Rate</u> \$10.00	1:00	NM 1	\$10.00
8 WSFA 11/03/17 11/03/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	M-F 430-5P <u>Rate</u> \$150.00	1:00	N M 1	\$150.00
9 WSFA 11/03/17 11/03/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	5-530a <u>Rate</u> \$170.00	1:00	NM 1	\$170.00
10 WSFA 11/03/17 11/03/17 WSFA 12 News at Five <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	5-530pm <u>Rate</u> \$370.00	1:00	NM 1	\$370.00

Ctort/End

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

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www.wsfa.com

Contract / Revision Alt Order# 1842846 / 08847015

Contract Dates <u>Product</u> Estimate # 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

<u>Advertiser</u> Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate	Dayo Longii Week	reace Typi	TOpola	Amount
11 WSFA 11/03/17 11/03/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	528am-6am <u>Rate</u> \$200.00	1:00	NM	1	\$200.00
12 WSFA 11/03/17 11/03/17 WSFA 12 News at Six - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	6-630pm <u>Rate</u> \$700.00	1:00	NM	1	\$700.00
13 WSFA 11/03/17 11/03/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	6a-7a <u>Rate</u> \$350.00	1:00	NM .	1	\$350.00
14 WSFA 11/03/17 11/03/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	17630-7p <u>Rate</u> \$430.00	1:00	NM	1	\$430.00
15 WSFA 11/03/17 11/03/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	7-9am <u>Rate</u> \$230.00	1:00	NM	1	\$230.00
16 WSFA 11/03/17 11/03/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	9-10am <u>Rate</u> \$100.00	1:00	. NM	1	\$100.00
17 WSFA 10/30/17 10/30/17 Tonight Show Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	1035-1137pm <u>Rate</u> \$230.00	1:00	NM	1	\$230.00
18 WSFA 10/30/17 10/30/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1	11-1130Am <u>Rate</u> \$60.00	1:00	NM	1	\$60.00
19 WSFA 10/30/17 10/30/17 ALABAMA LIVE @ 1130AM	1130A-12P <u>Rate</u> \$60.00	1:00	, NW	1	\$60.00
20 WSFA 10/30/17 10/30/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	1230-130p <u>Rate</u> \$300.00	1:00	NM	0	\$0.00
<u>Spot Ch</u> <u>Date Range</u> <u>Description</u> 1 WSFA 10/30/17-11/05/17 NET Days of Our Lives Credited	Start/End Time 1230-130p	Weekdays Length M 1:00	Rate <u>Type</u> \$300.00 NM		
21 WSFA 10/30/17 10/30/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	12-1230pm <u>Rate</u> \$200.00	1:00	NM	1	\$200.00
22 WSFA 10/30/17 10/30/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	3-330p <u>Rate</u> \$120.00	1:00	NM	1	\$120.00
23 WSFA 10/30/17 10/30/17 JUDGE JUDY 1ST RUN Start Date	330-4p <u>Rate</u> \$120.00	1:00	, NM	1	\$120.00
25 WSFA 10/30/17 10/30/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	430-5a <u>Rate</u> \$10.00	1:00	NM	1	\$10.00
26 WSFA 10/30/17 10/30/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	1:00	NM	1	\$150.00

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Contract / Revision Alt Order # 1842846 / 08847015

Contract Dates <u>Product</u> Estimate # 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

<u>Advertiser</u> Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Speta	Amazzak
Start Date End Date Weekdays Spots/Week	Rate	Days Length Week Rate	Type Spots	Amount
Week: 10/30/17 11/05/17 1 1 27 WSFA 10/30/17 10/30/17 Today in Alabama 5am	\$150.00	1.00		
Start Date End Date Weekdays Spots/Week	5-530a <u>Rate</u>	1:00	NM 1	\$170.00
Week: 10/30/17 11/05/17 1 1	\$170.00			
28 WSFA 10/30/17 10/30/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week	5-530pm	1:00	N M 1	\$370.00
Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$370.00			
29 WSFA 10/30/17 10/30/17 Today in Alabama 530a	528am-6am	1:00	NM 1	\$200.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$200.00	,		
30 WSFA 10/30/17 10/30/17 WSFA 12 News at Six - MF		1:00	NM 1	\$700.00
Start Date End Date Weekdays Spots/Week	Rate			Ψ/ 00.00
31 WSFA 10/30/17 10/30/17 Today In Alabama	\$700.00 6a-7a	4.00		
Start Date End Date Weekdays Spots/Week	Rate	1:00	NM 1	\$350.00
Week: 10/30/17 11/05/17 1 1	\$350.00			
32 WSFA 10/30/17 10/30/17 ENTERTAINMENT TONIG Start Date End Date Weekdays Spots/Week	H1630-7p Rate	1:00	NM 1	\$430.00
Week: 10/30/17 11/05/17 1 1	\$430.00			
33 WSFA 10/30/17 10/30/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am	1:00	NM 1	\$230.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$230.00			
34 WSFA 11/04/17 11/04/17 WSFA 12 News at Ten - Sa	it 10-1030pm	1:00	NM 1	\$350.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171- 1	<u>Rate</u> \$350.00			
35 WSFA 11/04/17 11/04/17 NET Saturday Night Live	1030p-1203x	1:00	NM 1	\$230.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>		1 4147	φ230.00
36 WSFA 11/04/17 11/04/17 ET WEEKEND	\$230.00 1203-103x	4.00		
Start Date End Date Weekdays Spots/Week	Rate	1:00	NM 1	\$20.00
Week: 10/30/17 11/05/171- 1	\$20.00			
37 WSFA 11/04/17 11/04/17 WSFA 12 News at Six-Sat Start Date End Date Weekdays Spots/Week	Sa 6-7pm Rate	1:00	NM 2	\$320.00
Week: 10/30/17 11/05/172- 2	\$160.00			
38 WSFA 11/04/17 11/04/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week		1:00	NM 2	\$180.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 2- 2	<u>Rate</u> \$90.00			
39 WSFA 11/05/17 11/05/17 Late News	1030p-11p	1:00	NM 1	\$300.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$300.00			V
40 WSFA 11/05/17 11/05/17 WSFA 12 News at Five-Sun		1:00	NM 1	6400.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	•	NM 1	\$180.00
	\$180.00			
Start Date End Date Weekdays Spots/Week	c7-8a <u>Rate</u>	1:00	NM 2	\$180.00
Week: 10/30/17 11/05/172 2	\$90.00			

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Contract Dates **Product** Estimate # 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

<u>Advertiser</u> Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

Start Date End Date Weekdays Spots/Week Rate	*Line	Ch Sta	rt Date End [Date Descript	ion	Start/End Time	Days	Spots/ Length Week	Rate	Type	Spots	Amount
Section Sect		Start Dat	End Date	Weekdays	Spots/Week	Rate		The state of the s			1	
Signt Date Send Date Sen	42	WSFA 11/0)5/17 11/05/	17 NET NBC	Meet The Press	8-9a		1:00		NM	1	\$90.00
March Mode	101				Spots/Week	<u>Rate</u>					•	Ψ30.00
Start Date End Date Weekdays SpotsWeek S40.00						\$90.00						
Mesk: 10/30/17 11/02/17 11/	43				ws Sunday AM	9-930a		1:00		NM	1	\$40.00
Add WSFA 11/02/17 11/02/17 WSFA 12 News at Ten - MF 10-1035pm Rate Spots/Week	امم/\			Weekdays								
Start Date End Date Weekdays Spots/Week Rate Spots/Week	***************************************			1								
Meek: 10/30/17 11/02/17 Tonight Show 1035-1137pm 1:00	44					· · · · · · · · · · · · · · · · · · ·		1:00		NM	1	\$550.00
A5 WSFA 11/02/17	Weel									i		
Start Date End Date Weekdays Spots/Week S230.00 S230.0	***************************************						·····					
New Column Colu	40					•		1:00		NM	1	\$230.00
D	Weel			1					•	ı		
As WSFA 11/02/17 11/02/17 WSFA 12 NEWS AT 4PM MF 4-430P Rate Start Date End Date Weekdays Spots/Week Start Date	D 46	WSFA 11/0	2/17 11/02/	17 RIGHT TH	IIS MINI ITES			4.00	***************************************		_	
Start Date End Date Week 10/30/17 11/05/17 11		***************************************									_	
N 49 WSFA 11/02/17	40							1:00		NM	1	\$120.00
No.	Week											
Signt Date End Date Date Signt Date	N 49	WSFA 11/0	2/17 11/02/	17 Today in A	Mahama 430am		·	1.00		202	•	***
Neek: 10/30/17 11/05/17 1 1 S10.00 Start/End Time Weekdays Length Rate Type 430-5a Th 1:00 \$40.00 NM 1 \$150.00 Start/End Time Weekdays Start/End Time Start/End Time Start/End Time Weekdays Start/End Time Start/End								1.00		NIVI	0	\$0.00
1 WSFA 10/30/17 - 11/02/17 Today in Alabama 430am Xa0-5a Th 1:00 X40-00 NM 1 \$150.00												
1 WSFA 10/30/17 11/02/17 Today in Alabama 430am 430-5a Th 1:00 \$40.00 NM				Description	<u>on</u>	Start/End Time	Weekday	s Length	Rate	Type		
Start Date End Date Weekdays Spots/Week S700.00 Start Date Start Date End Date Weekdays Spots/Week S700.00 Start Date End Date Weekdays Spots/Week S700.00 Start Date Start Date End Date Weekdays Spots/Week S700.00 Start Date			0/30/17-11/05	/17 Today in /	Alabama 430am	430-5a	Th-	1:00	\$10.00			
Start Date Hold Park Hol												
Week: 10/30/17 11/05/17 11/02/17 Today in Alabama 5am Start Date Week 10/30/17 11/02/17 Today in Alabama 5am Spots/Week Rate S170.00 Start Date Meek 11/05/17 Today in Alabama 5am S170.00 Start Date Meek days Spots/Week Rate S170.00 S1	50					M-F 430-5P		1:00		NM	1	\$150.00
Start Date End Date Meekay Spots/Week Rate Start Date Meekay Spots/Week Rate	Week									ı		
Start Date End Date 11/05/17 11/02/17 Spots/Week 1 Spots/Week Start Date Start Date End Date 11/05/17 Spots/Week Spots/Week Start Date Start Date Start Date Spots/Week Start Date Start Date Start Date Spots/Week Start Date Start Date Start Date Spots/Week Start Date Spots/Week Start Date Start Date Start Date Start Date Spots/Week Start Date Spots/Week Spots/Week Start Date Start Dat												
Week: 10/30/17 11/05/17 11/02/17 WSFA 12 News at Five Softs/Week Rate Softs/Week Softs/Week Softs/Week Rate Softs/Week Softs	31		2/1/ 11/02/1 End Date					1:00		NM	1	\$170.00
Second	Week								•			
Start Date Hod Dat	52 \	NSFA 11/0°										
Week: 10/30/17 11/05/17 1 1 \$370.00 53 WSFA 11/02/17 11/02/17 Today in Alabama 530a S28am-6am Rate 1:00 NM 1 \$200.00 54 WSFA 11/02/17 11/05/17 1 1 \$200.00 NM 1 \$700.00 54 WSFA 11/02/17 11/02/17 WSFA 12 News at Six - MF Start Date Weekdays Spots/Week 11/05/17 Rate Rate S700.00 NM 1 \$700.00 55 WSFA 11/02/17 11/05/17 Today In Alabama 6a-7a S700.00 Rate Rate S350.00 NM 1 \$350.00 56 WSFA 11/02/17 11/05/17 End Date S700.00 Weekdays Spots/Week Rate S350.00 Rate S350.00 NM 1 \$430.00 56 WSFA 11/02/17 11/05/17 ENTERTAINMENT TONIGH1630-7p S350.00 1:00 NM 1 \$430.00 57 WSFA 11/02/17 11/05/17 NBC Today Show T-9am Start Date Start Date End Date Start Date Start Date Start Date Start Date End Date Start Date Start Date Start Date Start Date Start Date Start Date End Date Start Date Star	· ·					•		1:00		NM	1	\$370.00
Start Date End Date Meekdays Spots/Week Rate \$200.00 \$28am-6am 1:00 NM 1 \$200.00 \$200.00 \$28am-6am 1:00 NM 1 \$200.00 \$28am-6am 1:00 NM 1 \$200.00 \$28am-6am 1:00 NM 1 \$200.00 \$28am-6am 1:00 NM 1 \$700.00 \$28am-6am 1:00 NM 1 \$350.00	Week									I		
Start Date Hold Date Weekdays Spots/Week Rate \$200.00 \$200.00	53 \	NSFA 11/02	2/17 11/02/1	7 Today in A	lahama 530a	***************************************		1.00				****
Week: 10/30/17 11/05/17 1 1 \$200.00 54 WSFA 11/02/17 11/02/17 WSFA 12 News at Six - MF 6-630pm 1:00 NM 1 \$700.00 Start Date Week: 10/30/17 End Date T1/05/17 Weekdays Spots/Week Spots/Week Rate T1/05/17 Rate Spots/Week Rate T1/05/17 1:00 NM 1 \$350.00 55 WSFA 11/02/17 11/05/17 Today In Alabama Ga-7a Spots/Week Rate T1/05/17 1:00 NM 1 \$350.00 56 WSFA 11/02/17 11/05/17 ENTERTAINMENT TONIGH1630-7p Spots/Week Rate T1/05/17 1:00 NM 1 \$430.00 57 WSFA 11/02/17 11/05/17 NBC Today Show T-9am T:00 NM 1 \$230.00 57 WSFA 11/02/17 11/02/17 NBC Today Show T-9am T:00 NM 1 \$230.00		Start Date	End Date					1.00		INIVI	1	\$200.00
Start Date End Date 11/05/17 11/05/1	Week	: 10/30/17	11/05/17	1	1							
Start Date End Date 11/05/17 11/02/17 11/02/17 Today In Alabama 6a-7a 1:00 NM 1 \$350.00	54 V			7 WSFA 12 I	News at Six - MF	6-630pm		1:00		NM	1	\$700.00
55 WSFA 11/02/17 11/02/17 Today In Alabama 6a-7a 1:00 NM 1 \$350.00 Start Date End Date Weekdays Spots/Week Rate 11/05/17 11/02/17 ENTERTAINMENT TONIGH1630-7p 1:00 NM 1 \$430.00	Manle								•	''''l	•	\$700.00
Start Date End Date 11/05/17 End Date 11/05/17 System Sys	***					\$700.00						
Week: 10/30/17 End Date 11/05/17 Weekdays1 Spots/Week \$350.00 Rate \$350.00 56 WSFA 11/02/17 11/02/17 ENTERTAINMENT TONIGH1630-7p 1:00 NM 1 \$430.00 Start Date Week: 10/30/17 11/05/17 VSFA 11/02/17 NBC Today Show 7-9am 1:00 NM 1 \$230.00 57 WSFA 11/02/17 11/02/17 NBC Today Show 7-9am 1:00 NM 1 \$230.00	55 V	VSFA 11/02	2/17 11/02/1			6a-7a		1:00		NM	1	\$350.00
56 WSFA 11/02/17 11/02/17 ENTERTAINMENT TONIGH1630-7p 1:00 NM 1 \$430.00 Start Date Week: 10/30/17 11/05/171 1 \$430.00 57 WSFA 11/02/17 11/02/17 NBC Today Show 7-9am 1:00 NM 1 \$230.00 Start Date End Date Weekdays Spots/Week Rate	Meek.											*********
Start Date End Date Weekdays Spots/Week Rate			····				***************************************					
Week: 10/30/17 11/05/17 1 1 \$430.00 57 WSFA 11/02/17 11/02/17 NBC Today Show 7-9am 1:00 NM 1 \$230.00 Start Date End Date Weekdays Spots/Week Rate	26 V					•		1:00		NM	1	\$430.00
57 WSFA 11/02/17 11/02/17 NBC Today Show 7-9am 1:00 NM 1 \$230.00 Start Date End Date Weekdays Spots/Week Rate	Week:											
Start Date End Date Weekdays Spots/Week Rate					· · · · · · · · · · · · · · · · · · ·							
\A\\. 4010014\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Ji V	_						1:00		NM	1	\$230.00
**************************************	Week:		11/05/17	1	<u>Spois/vveek</u> 1	\$230.00				1		

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| Contract / Revision | Alt Order # | 08847015

 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SEI 5069

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 11/07/17 / 11/07/17

	Start/End	Spots				
*Line Ch Start Date End Date Description	Time	Days Length Weel	Rate	TypeSp	ots	Amount
Start Date End Date Weekdays Spots/Week	Rate					
58 WSFA 11/02/17 11/02/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am Rate	1:00		NM	1	\$100.00
Week: 10/30/17 11/05/171 1	\$100.00					
59 WSFA 10/31/17 10/31/17 WSFA 12 News at Ten - MF	10-1035pm	1:00		NM	1	\$550.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	Rate		•			
	\$550.00	100				****
60 WSFA 10/31/17 10/31/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm Rate	1:00		NM	1	\$200.00
Week: 10/30/17 11/05/17 -1 1	\$200.00			1		
61 WSFA 10/31/17 10/31/17 JUDGE JUDY 2ND RUN	3-330p	1:00		NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	Rate					
Week: 10/30/17	\$120.00 Start/End Time	Weekdays Length	Rate	Туре		
1 WSFA 10/30/17-11/05/17 JUDGE JUDY 2ND RUN	3-330p	-Tu 1:00	\$120.00	NM		
Credited	,					
62 WSFA 10/31/17 10/31/17 JUDGE JUDY 1ST RUN	330-4p	1:00		NM	1	\$120.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	<u>Rate</u> \$120.00					
64 WSFA 10/31/17 10/31/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	1:00		NM	1	\$120.00
Start Date End Date Weekdays Spots/Week	Rate	1.00		IAIAI	'	\$120.00
Week: 10/30/17 11/05/17 -1 1	\$120.00					
65 WSFA 10/31/17 10/31/17 Today in Alabama 430am	430-5a	1:00		NM	1	\$10.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -1 1	<u>Rate</u> \$10.00					
66 WSFA 10/31/17 10/31/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	1:00	······	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 10/30/17 11/05/17 -1 1	\$150.00					
67 WSFA 10/31/17 10/31/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a Rate	1:00		NM	1	\$170.00
Week: 10/30/17 11/05/17 -1 1	\$170.00		•			
68 WSFA 10/31/17 10/31/17 WSFA 12 News at Five	5-530pm	1:00		NM	1	\$370.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 10/30/17 11/05/17 -1 1	\$370.00					
69 WSFA 10/31/17 10/31/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week	528am-6am Rate	1:00		NM	1	\$200.00
Week: 10/30/17 11/05/17 -1 1	\$200.00					
70 WSFA 10/31/17 10/31/17 WSFA 12 News at Six - MF	6-630pm	1:00		NM	1	\$700.00
Start Date End Date Weekdays Spots/Week	Rate		•			
Week: 10/30/17 11/05/17 -1 1	\$700.00	4.00				****
71 WSFA 10/31/17 10/31/17 Today In Alabama Start Date End Date Weekdays Spots/Week	6a-7a <u>Rate</u>	1:00		NM	1	\$350.00
Week: 10/30/17 11/05/17 -1 1	\$350.00					
72 WSFA 10/31/17 10/31/17 ENTERTAINMENT TONIGH		1:00		NM	1	\$430.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	<u>Rate</u> \$430.00					
73 WSFA 10/31/17 10/31/17 NBC Today Show	7-9am	1:00		NM	1	\$230.00
		1.00			•	4250.00

^{(*} Line Transactions: N = New, E = Edited, D = Deleted)

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www.wsfa.com

Contract / Revision Alt Order# 1842846 / 08847015

Contract Dates Product Estimate # 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

Advertiser Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -1 1	<u>Rate</u> \$230.00			
74 WSFA 10/31/17 10/31/17 This Is Us	8-9pm	1:00	NM 1	\$1,200.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -1 1	<u>Rate</u> \$1,200.00			
75 WSFA 11/01/17 11/01/17 WSFA 12 News at Ten - MI	F 10-1035pm	1:00	NM 1	\$550.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$550.00			
76 WSFA 11/01/17 11/01/17 NET Days of Our Lives	1230-130p	1:00	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	<u>Rate</u> \$300.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Туре	
1 WSFA 10/30/17-11/05/17 NET Days of Our Lives	1230-130p	W 1:00 \$300.00	NM NM	
Credited				
77 WSFA 11/01/17 11/01/17 WSFA 12 News at Noon	12-1230pm	1:00	N M 1	\$200.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$200.00	•		
78 WSFA 11/01/17 11/01/17 JUDGE JUDY 2ND RUN	3-330p	1:00	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 1/05/171 1	<u>Rate</u> \$120.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type	
1 WSFA 10/30/17-11/05/17 JUDGE JUDY 2ND RUN	3-330p	W 1:00 \$120.00	NM	
Credited	-			
79 WSFA 11/01/17 11/01/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week	330-4p	1:00	NM 1	\$120.00
Week: 10/30/17 End Date Weekdays Spots/Week	<u>Rate</u> \$120.00		l	
81 WSFA 11/01/17 11/01/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	1:00	NM 1	\$120.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 1/05/171 1	Rate			V120.00
	\$120.00			
82 WSFA 11/01/17 11/01/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	430-5a <u>Rate</u>	1:00	NM 1	\$10.00
Week: 10/30/17 11/05/171 1	\$10.00			
83 WSFA 11/01/17 11/01/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	1:00	NM 1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	Rate			*******
	\$150.00			
84 WSFA 11/01/17 11/01/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	5-530a Rate	1:00	NM 1	\$170.00
Week: 10/30/17 11/05/171 1	\$170.00			
85 WSFA 11/01/17 11/01/17 WSFA 12 News at Five	5-530pm	1:00	NM 1	\$370.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$370.00	•		*******
86 WSFA 11/01/17 11/01/17 Today in Alabama 530a	528am-6am	1:00	NM 1	\$200.00
Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	<u>Rate</u> \$200.00		,	
87 WSFA 11/01/17 11/01/17 WSFA 12 News at Six - MF		1:00	NM 1	\$700.00
Start Date End Date Weekdays Spots/Week	Rate		,	ψ, σσ.σσ
Week: 10/30/17 11/05/171 1	\$700.00		Į.	

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Print Date 11/07/17

Page 7 of 7



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

Contract / Revision Alt Order # 08847015 1842846

Contract Dates Product Estimate # 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

Advertiser Original Date / Revision 11/07/17 / 11/07/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/		
		Days Length Week Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week 88 WSFA 11/01/17 11/01/17 Today In Alabama Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	Rate 6a-7a <u>Rate</u> \$350.00	1:00 • NM	1	\$350.00
89 WSFA 11/01/17 11/01/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	7-9am <u>Rate</u> \$230.00	1:00 NM	1	\$230.00
90 WSFA 11/01/17 11/01/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	9-10am <u>Rate</u> \$100.00	1:00 NM	1	\$100.00
D 91 WSFA 11/02/17 11/02/17 NET Early Today ON	4x-430x	1:00 NM	0	\$0.00
92 WSFA 10/30/17 10/30/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 M 1	4x-430x <u>Rate</u> \$6.00	1:00 NM	1	\$6.00
93 WSFA 11/02/17 11/02/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17T 1	4x-430x <u>Rate</u> \$6.00	1:00 NM	1	\$6.00
94 WSFA 10/31/17 10/31/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -T 1	4x-430x <u>Rate</u> \$6.00	1:00 · NM	1	\$6.00
95 WSFA 11/01/17 11/01/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17W 1	4x-430x <u>Rate</u> \$6.00	1:00 NM	1	\$6.00
96 WSFA 11/01/17 11/05/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17wTF 2	6a-7a <u>Rate</u> \$350.00	1:00 NM	2	\$700.00
97 WSFA 11/01/17 11/05/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17wTF 1	7-9am <u>Rate</u> \$230.00	1:00 NM	1	\$230.00
98 WSFA 11/01/17 11/05/17 Last Call With Carson Daily Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17WTF 1	L1235-107x <u>Rate</u> \$20.00	1:00 NM	1	\$20.00
99 WSFA 11/02/17 11/02/17 RIGHT THIS MINUTES Start Date	130-2p <u>Rate</u> \$60.00	1:00 NM	1	\$60.00

Time Period # of Spots **Gross Amount** Agency Comm. Net Amount 10/30/17 -11/05/17 90 \$21,674.00 (\$3,251.10)\$18,422.90 Totals 90 \$21,674.00 (\$3,251.10)\$18,422.90

Signature:	Date:	
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(* Line Transactions: N = New, E = Edited, D = Deleted)

Totals

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90

\$21,674.00

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET TRF# 1842846 REV #1 \$\$\$ REP HEADLINE# 8847015 \$\$\$ MOD# 1: UNAPPROVED

PAX# 703-516-9680 FAX# 703-516-9680 AGENCY CREDIT RISK !!!
HARRIS REPORT FROM REP

ORT FROM REP NOV7/17 13.34
CHANGES *** WSFA-TV ***

3.34 Н # SALESMAN REGIONAL DATE NOV7/17 (H) EDDINS SCATTERGOOD LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. BUYER NAME PRSN SALES REP.# INVOICE) NEEDED ORDER, 1650 CO-OP BILLING SUITE# (LINE, SE, JONES/D/SEN/AL SENAT EST#5069 COMMENTS: CANAL PARTNERS MEDIA 8847015 PKWY 30339 75 WK-1 # GA 900 CIRCLE CONTRACT ATLANTA, NOV5/17 POLI/D TAX NAME AGY. NAME STATE FOR DATES OCT30/17 ADV. JONES DOUG CITY TAX FLIGHT # ORDER PRDCT ADV AGY

REP:
REVISED ORDER
M4 OKD AS A CREDIT
PREVIOUS TTL \$21,684
REVISED TTL, \$21,674
\$10 WAS MOVED TO HDLN: 8851727
PLS CONFM
THANKS JASMINE FOR RYAN

STA:

CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

. ТТОТ.				
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WHEK	FANT			
SPTS				
END	DATE			
••	• • •	•		
START	DATE		69	
			5069	
RATE			AGENCY EST# =	
SEC:	••	•	Ø	
: LGTH :	••	,	E = 836	967
••	••		CODE	ļļ
PERIOD			ADVERTISER (PRODUCT CODE
TIME			ADVER	PRODU
:CD:			AGENCY 1	AGENCY
:LINE#:REP :CD:	: LINE#	•	A.	R
: L)				

0

THU

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11/2

11/2

\$10.00

9

PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA

430A-459A

(V)

49

CON COM1: TODAY IN ALABAMA CREDIT TAKEN FOR 1 SPOT(S) MISSED NOV2

HEADLINE# 8847015 TRF# 1842846 MOD# 1: UNAPPROVED REV #1 \$\$\$ REP SSS

RISK !!! REPORT FROM REP CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

NOV7/17 13.34 *** WSFA-TV ***

CHANGES

FAX# 703-516-9680

: TOTL: DAYS WEEK INVT :SPTS: :/WK: END START DATE RATE .. . SEC ٠. LGTH PERIOD TIME :CD: :LINE#:REP : :LINE#

STATION MAKEGOOD OFFERS M4 OK'D BUY#49

MISSED: THU/430A-459A OFFER: NONE

PLEASE AND APPLY MONEY TO THE NEXT ORDER. CREDIT PLEASE THANKS, CMT: NO AVAIL. CMT: CONFIRM.

(NOV3/17)

\$10.00

809

NOV2

21674.00 NOV/17

21674.00 TOTAL 0 WIYC CONTRACT TOTAL % WBMM % CABL WCOV 3% 4 2 % % % WAKA EAKA ₩ % WNCF 50% WSFA MARKET TOTALS \$43,400

ESFA

ACCURATE SHARES

DEMOS- RA35+* SVC- NSI

N-PROGRAM NAME M-MAKEGOOD L-LENGTH X-LATE DE-DELETE E-EFF DATES T-TIME S-SPOTS PER WEEK C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT MOD CODE A-ADD

*-MULTIPLE

Z-COMMENTS

Y-DAYS

HEADLINE# 8847015 TRF# 1842846 MOD# 1: APPROVED REV #1 \$\$\$ REP \$\$\$

AGY

ADV

FAX# 703-516-9680 RISK !!! REPORT FROM CREDIT HARRIS 703-528-9387 /ISORY: AGENCY REP: TEL# 703-528 CREDIT ADVISORY: ORDER WORKSHEET

NOV7/17 14.57

STATION

*** WSFA-TV

57 14. # SALESMAN DATE NOV7/17 REGIONAL SCATTERGOOD RYAN EDDINS LOCAL OFF.# JEFF WA-NATE. NAME PRSN CLASS: BUYER SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, S E CO-OP JONES/D/SEN/AL SENAT EST#5069 COMMENTS: CANAL PARTNERS MEDIA # 884701 75 PKWY 30339 WK-1 G.A CIRCLE CONTRACT ATLANTA, NOV5/17 POLI/D 006 STATE TAX NAME AGY. NAME FOR DATES OCT30/17 ADV. CONES DOUG CITY TAX # FLIGHT # # ORDER PRDCT

ORDER REVISED REP:

8851727 THANKS JASMINE FOR RYAN REVISED TTL, \$21,674 \$10 WAS MOVED TO HDLN: PREVIOUS TTL \$21,684 M4 OKD AS A CREDIT PLS CONFM

STA:

SCHEDULE CASH IN ADVANCE Þ HS **** THIS CON CM

SENT TO: SE, SUITE#1650 ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY S 30339 GA ATLANTA,

CONTRACT SCHEDULED FOR GENERATION APPROVED. CHANGES OF THIS ORDER HAVE BEEN NOTICE:

NOV2 MISSED: THU/430A-459A OFFER: NONE STATION MAKEGOOD OFFERS:
M4 OK'D BUY#49

21674.00 TOTAL CONTRACT TOTAL

(NOV3/17)

\$10.00

809

PLEASE

THE NEXT ORDER.

TO

AND APPLY MONEY

CREDIT DENICE

PLEASE THANKS,

CMT:NO AVAIL.

CMT: CONFIRM.